Port of
LONG BEACH
THE PORT OF CHOICE



PORT PARTNERS
Connecting Business To Opportunity

SMALL BUSINESS SUMMIT

Track 1: Getting Your Business Contract-Ready

Session C: What I Wish I Knew: Lessons from Government Contractors

October 8, 2026

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Brian Burroughs

President & Managing Partner,
Alura Workforce Solutions



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Michelle Manire

Founder & President,
Coast to Coast



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Wafa Kanan

President & Chief Executive Officer,
Unique Image



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Panel Discussion: Getting Started

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Panel Discussion:
Early Challenges & Lessons Learned

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Panel Discussion:
Preparing to Become Contract-Ready

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Panel Discussion:
Winning & Performing the First Contract

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Panel Discussion:
What You Wish You Knew

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Panel Discussion:
Advice for the Next 90 Days

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Resources, Audience Q&A & Closing

Scan the QR code to book 1-on-1 appointment with SCORE, SBDC, and PACE Business available today from 1-3pm.

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